

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Prather Seeger Doolittle & Farmer 1600 M Street, N.W., 7th Floor Washington, D.C. 20036	2. Registration No.  1815
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3. Name of foreign principal  The Government of North Rhine Westphalia (W. Germany)	4. Principal address of foreign principal The Government of North Rhine Westphalia Federal Republic of Germany
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5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) \_\_\_\_\_

☐ Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. State Government

b) Name and title of official with whom registrant deals. Prof. Dr. Reimut Jochimsen  
Minister of Economics and Technology of the  
State of North-Rhine-Westphalia

7. If the foreign principal is a foreign political party, state:

n/a

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party, n/a

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal . n/a

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The foreign principal is a foreign government.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

n/a

Date of Exhibit A  
October , 1987

Name and Title Thomas L. Farmer  
Partner

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Prather Seeger Doolittle & Farmer	Government of North Rhine Westphalia (West Germany)

Check Appropriate Boxes:

- ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☒ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will bill the principal about November 1, 1987.

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INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

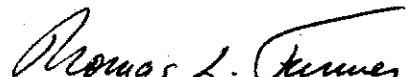
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Partners of registrant will meet with Congressional and Administrative officials in order to advise foreign principal on the future of the U.S. Consulate General in Dusseldorf, West Germany

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant will disseminate information aimed at persuading U.S. Government officials to continue to keep open the U.S. Consulate General at Dusseldorf.

Date of Exhibit B	Name and Title	Signature
October , 1987	Thomas L. Farmer Partner	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

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DR. REINHUT JOCHIMSEN  
MINISTER OF ECONOMICS AND TECHNOLOGY  
OF THE STATE OF NORTH-RHINE-WESTPHALIA  
4000 DUSSELDORF 1  
REPUBLIC OF GERMANY  
ATTENTION: MR. WERNER PLACZEK

DEAR DR. JOCHIMSEN:

THANK YOU FOR YOUR COMMUNICATION OF OCTOBER 9TH.

AS I MENTIONED IN OUR EARLIER TELEPHONE CONVERSATION  
I BELIEVE THAT THE DUSSELDORF CONSULATE PROBLEM NEEDS  
TO BE APPROACHED IN TWO PHASES. THIS ANALYSIS HAS  
BEEN CONFIRMED IN LENGTHY CONVERSATIONS WITH DAVID  
EDMINSTER AND THE LEE HAMILTON STAFF.

FIRST OF ALL I SUGGEST AN EXPLORATORY PHASE WHICH  
WOULD EVALUATE THE PRESENT STATUS OF THE LEGISLATION  
RELATING TO NEXT YEAR'S FUNDS FOR THE STATE DEPARTMENT  
AND ITS EFFECT ON DUSSELDORF. THE DUSSELDORF CONSULATE  
IS ONLY A SMALL ASPECT OF A VERY COMPLEX, CONTROVERSIAL  
LEGISLATIVE SITUATION WHICH IS ALSO A VERY FLUID STATE  
DURING THE NEXT TWO OR THREE WEEKS.

THE EXPLORATORY PHASE WOULD ALSO INCLUDE CONSULTATIONS  
WITH A NUMBER OF RELEVANT LEGISLATORS WHO HAVE NOT AS  
YET BEEN SPOKEN TO ABOUT DUSSELDORF AND AN ANALYSIS AS  
TO HOW THESE PEOPLE WOULD RESPOND TO A NUMBER OF ARGUMENTS  
FOR KEEPING THE DUSSELDORF CONSULATE OPEN. ALSO I WANT  
TO EXPLORE THE POSSIBILITY OF ACTIVE SUPPORT FROM THE  
TOP LEVEL OF THE DEPARTMENT OF COMMERCE WHICH HAS JUST  
OBTAINED NEW LEADERSHIP. FOR THAT PURPOSE I WOULD  
NEED TO OBTAIN VERY PROMPTLY FROM YOUR OFFICE CERTAIN  
SUPPORTING DATA ESPECIALLY IN THE TRADE AREA.

OUR FIRM'S HOURLY RATES RUN FROM \$225 AN HOUR FOR  
SENIOR PARTNERS SUCH AS MYSELF TO RATES BETWEEN \$100  
AND \$160 FOR MORE JUNIOR LAWYERS. I EXPECT THAT DURING  
THE INITIAL PHASE MY PERSONAL EFFORTS WILL BE REQUIRED  
ON THE MAJORITY OF THE WORK.

OUR PROPOSAL IS TO COMPLETE THE EXPLORATORY PHASE BY  
NOVEMBER 1ST AT A MAXIMUM OF \$7500 INCLUDING ALL  
EXPENSES.

IF ON THE BASIS OF OUR REPORT ON THAT INITIAL PHASE  
YOU CONCLUDE THAT A FURTHER EFFORT IS JUSTIFIED, WE  
WE WOULD DECIDE THEN ON THE NATURE AND COST OF SUCH A  
FURTHER EFFORT.

VERY TRULY YOURS,

THOMAS L. FARMER

MMMM  
PRALAW WASH  
MMMM  
ACCEPTED 7437542C  
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INTERNAL SECURITY  
SECTION  
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INTERNAL DIVISION

Düsseldorf, de . Oktober 1987

213 - 50 - 42

Herrn  
Thomas L. Farmer  
1600 M-Street N.W.  
Washington D.C. 200 36  
USA

Mit Fernschreiben!  
~~0230 710 82 29 256~~

pralaw wsh  
prather seeger doolittle farmer

Telefax: 001 202 2962339

Sehr geehrter Herr Farmer,

für Ihr Angebot vom 12. Oktober 1987 danke ich Ihnen. Ich er-  
leile Ihnen hiermit den Auftrag, im Rahmen Ihres Angebotes für  
das Land Nordrhein-Westfalen tätig zu werden mit dem Ziel,  
das Generalkonsulat der USA in Düsseldorf zu erhalten.

Für Phase 1 (Explorationsphase) Ihrer Tätigkeit steht Ihnen ein  
Honorar (einschließlich aller Nebenkosten und Abgaben) in Höhe  
von bis zu

US-Dollar 7.500,-- (siebentausendfünfhundert)

zur Verfügung. Es können nur Kosten vergütet werden, die nach  
Vertragsabschluß entstanden sind.

Ich gehe davon aus, daß in den genannten Stundensätzen alle  
Sach- und Personalkosten enthalten sind. Entsprechend Ihrem  
Vorschlag bitte ich Sie, die Explorationsphase bis Anfang  
November abzuschließen. Ich bitte, mir unverzüglich nach Abschluß  
der Arbeiten einen Bericht über das Ergebnis Ihrer Tätigkeit in  
dreifacher Ausfertigung und eine abschließende Abrechnung  
vorzulegen. Der Abrechnung bitte ich einen Nachweis der  
geleisteten Stunden, differenziert nach den unterschiedlichen  
Stundensätzen für senior partner etc., beizufügen.

Sollten Sie den vereinbarten Termin nicht einhalten können,  
bitte ich um unverzügliche Mitteilung unter Angabe der Gründe.  
Ferner bitte ich damit einverstanden zu sein, daß bei parlamen-  
tarischen Anfragen Ihr Name als Auftragnehmer genannt werden  
kann.

- 2 -

Ich bitte, mir die Annahme des Auftrags und der Bedingungen schriftlich zu bestätigen.

Ergänzende Informationen zur Bedeutung der Erhaltung des Generalkonsulats werde ich Ihnen unverzüglich zuleiten.

Mit freundlichen Grüßen

gez.

(Professor Dr. Reimut Jochimsen

bepl. *Mangerig*  
(Mangerig)